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## Shikino and e-con Systems Join Forces to Expand Global Reach of Embedded Vision Solutions

**Japan & California (June 2, 2025):** Shikino High-Tech Co., Ltd. and e-con Systems (Headquarters: Chennai, India) have officially signed a memorandum of understanding aimed at globally expanding products and solutions through collaboration that mutually complements the industrial cameras and embedded vision solutions provided by both companies.

Shikino High-Tech, with its strength in industrial embedded cameras in the Japanese market, and e-con Systems, providing camera solutions for embedded vision applications mainly in Europe and the US, will complement each other's markets and product lines to promote camera sales in a wide range of markets including mobility, ITS, smart agriculture, robotics, retail, medical and nursing applications.

Through this collaboration, both companies will strengthen their ability to quickly and accurately provide innovative embedded camera solutions that meet the evolving needs of customers worldwide.

*“The embedded vision market is rapidly evolving, but companies still face major challenges — from regional compliance complexities to the need for deeply localized product support and faster deployment cycles. Our partnership with Shikino is a strategic response to these challenges. By combining our strengths in camera technology with Shikino’s regional market insights and customer proximity, we are better positioned to deliver scalable, high-performance solutions to Japanese market. This collaboration enables us to effectively address critical applications such as mobility, ITS, precision agriculture, medical diagnostics devices, robotics, and smart retail, ensuring faster time-to-market and seamless system integration.”*  
*said Harishankkar Subramanyam, Co-Founder & VP-Business Development of e-con Systems.*

*“We are very honoured to form a business alliance with e-con Systems. Our company has been expanding its business in the Japanese market by flexibly responding to various customer demands.*

*However, the demands of the camera module market have been expanding and diversifying in recent years. By enhancing our lineup with camera products from e-con Systems that we do not have, and combining them with our support capabilities, we expect to offer new and attractive proposals to our Japanese customers.*

*On the other hand, e-con Systems has a wide network and is expanding its business mainly in the European and American markets. We will expand our global business by offering our products as part of e-con Systems' portfolio.” said Shinichi Takahashi, Executive Director of Shikino High-tech.*

### **About e-con Systems**

e-con Systems® designs, develops, and manufactures OEM cameras. With 20+ years of experience and expertise in embedded vision, it focuses on delivering vision and camera solutions to industries such as retail, medical, industrial, mobility, agriculture, smart city, and more. e-con Systems' wide portfolio of products includes Time of Flight cameras, MIPI camera modules, GMSL cameras, USB 3.1 Gen 1 cameras, stereo cameras, GigE cameras, low light cameras, and more. Our cameras are currently embedded in over 350+ customer products, and we have shipped over 2 million cameras to the United States, Europe, Japan, South Korea, and many other countries.

### **About Shikino High-Tech**

Shikino High-Tech is an electronics manufacturer with industrial camera business, semiconductor inspection equipment business, and LSI design and development business. The camera business started in 2004, focusing on expanding business in markets that demand high quality and stable supply, such as infrastructure equipment like ATMs and POS systems, industrial equipment, and medical devices. Products include USB-based view cameras, sensing cameras capable of image processing and edge AI, and custom cameras developed based on customer requests. Additionally, as a new challenge, we have started selling from April 2025 the C-Aid monitoring system equipped with a radio sensor and camera as a solution product for the nursing care business, which detects heart rate, breathing, sleep, and getting out of bed.

### **For more information, please contact:**

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